MAIL TO: Office of the Attorney General Registry of Charitable Trusts P.O. Box 903447 Sacramento, CA 94203-4470

STREET ADDRESS: 1300 | Street Sacramento, CA 95814 Telephone: (916) 323-5079

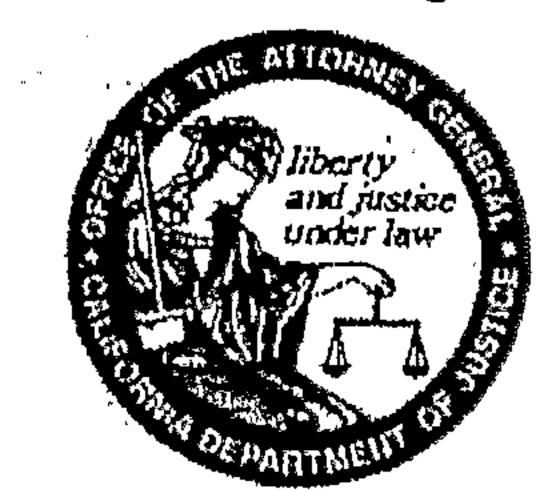
WEB SITE ADDRESS: http://ag.ca.gov/charltles/

COMMERCIAL FUNDRAISER FOR CHARITABLE PURPOSES

ANNUAL FINANCIAL REPORT FOR 2003 (California Government Code Section 12599)

Fallure to file annual financial report by January 30th annually for each calendar year of solicitation may result in late fees as defined in Government Code Section 12588.1

An annual financial report must be filled for each event for each charity solicited for during the previous calendar year.



Name and Address of Commercial Fundraleser: Telefund, Inc. Telefund, Inc. P.O. Box 120557 Boston MA 02112 San Francisco City, Stafe, and 2Pe code of charity San Francisco City, Stafe, and 2Pe code of charity San Francisco City, Stafe, and 2Pe code of charity Interest between the commercial fundralesr and charity beased upon a fee or percentage of revenue? Revenue A Cean contributions B. Entertainment sales or admission charges F. Other sources: (Specify) B. Manuscontributions B. Salaries F. Other sources: (Specify) C. Sales from products D. Apventicement sales F. Other sources: (Specify) B. Salaries C. Pro. C. G. TOTAL REVENUE EXPENSES ### 13 575.51 A B. Salaries D. C. Salaries				
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Telefund, Inc. Name of shartly Sas Second Street, 2nd Floor Address of chartly San Francisco CA 94105			CT No	
Telefund, Inc. Name of shartly Sas Second Street, 2nd Floor Address of chartly San Francisco CA 94105				
Roston	Tolofund Inc			 -
P.O. Box 120557 Boston MA 02112 San Francisco CA 94105 Boston MA 02112 San Francisco CA 94105 Figures from (check one): National Campaign Oaltironia Campaign Oalteronia Campaign Oaltironia Campaign Oaltironia Campaign Oa	reletatio, inc.	:	1	
San Francisco CA 94105	P.O. Box 120557			
Boston	1	*		
Telephone Solicitation 1	Boston MA 02112			
(Type of activity) (Is the contract between the commercial fundraiser and charity based upon a fee or percentage of revenue? Fee Percentage Other If other, provide brief explanation 1. REVENUE A. Cash contributions B. Entertainment sales or admission charges C. Sales from products D. Advertisement sales E. Memberskip fees F. Other sourcest (Specify) a.	Figures from (check one): National Campaign (Cal	Ifornia Campaign		
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G. Postage H. Advertising 1062,32H. 19697,15 I. J. Rental of equipment C. O. J. K. Facilities charge/RENT L. Permits M. Other expenses: (Specify) a. UTILITES EXIP OFFICE b. INSRANCE TAKES C. TNTPRST PANK CHARCES d. TRAVEL DATA PROC CONSUMING Accountable 20,377.76 G. 1062,32H. 19,697,15 I. 20,00 J. 5130.51 K. 2,255.66 L. 9,703.86 Ma. 4,140.62 Mb. 364.36 Mc. 4,140.62 Mb. 364.36 Mc.	E. Cost of merchandise for resale		0.00 E.	
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COMMERCIAL FUNDRAISER FOR CHARITABLE PURPOSES ANNUAL FINANCIAL REPORT FOR 2003

(California Government Code Section 12599)

Page 2	·		
3. Amount to charity (subtract line 2N from line 1G)	·	., , , , , , , , , , , , , , , , , , ,	1505. 3.
4. Less additional fundraising expenses paid by charity including	fee paid to commercial fundralser (to be complet	ed by charity)	c 00 0 4.
5. Less fair market value of goods and/or services used for the event. 8. Net proceeds realized by charity from the campaign (subtract like)	• • • • • • • • • • • • • • • • • • •		500 505 500 8.
7. (a) Does any officer, director, partner or owner of the commercial fundralser has contracted to solid light of the commercial fundralser has contracted to solid light of the following:	•	over, directly or indirectly, the cha	ritable organization
Name of officer, director, partner or owner of commercial fundralser	Name and address of charitable organization	Relationship of office to charitable organia	
(b) For each affiliation identified in 7(a), attach copy of the con	stract between the commercial fundraiser and the	charity.	- પ
The state of the s		The state of the s	- · · ·
Under penalties of perjury, I declare that I have examined this report belief, it is true/correct and complete.	i, including accompany ing documents, schedules	and statements, and to the best of	p f
	Janet S. Domenitz	Secretary	3/12/04
Signature of authorized officer (commercial fundraiser)	Printed name	Title	Date
This report must be signed by two officers or directors of the charita	able organization for verification.		
Signature of authorized officer/director (charity)	Lynn Snith Asst Printed name Humilton Len Asst	SecretATILLO Tillo	3 4 0 4 Date
Signature of authorized officer/director (charity)	Printed name	Title	Date

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SOLICITATION CAMPAIGN FINANCIAL REPORT

Addendum
Telefund -- Sierra Club
2003

Total Contributions Received:	\$ 570,865
Expenses	
Office Manager's Fee: Caller Salaries: Printing: Postage & Shipping: Telephone: Office Rental: Utilities: Equipment & Supplies: Insurance: Advertising: Travel: Registration Fees: Bank Charges: Computer/Data Processing: Employee Benefits: Taxes non-payroll: Consultants / Accounting:	\$45,999.94 \$112,227.37 \$7,176.56 \$20,377.76 \$19,687.15 \$5,130.51 \$0.00 \$9,503.86 \$3,315.58 \$1,662.32 \$1,243.85 \$2,255.66 \$200.73 \$1,007.56 \$578.06 \$578.06 \$825.04 \$5,428.91
Interest:	\$163.63
TOTAL EXPENSES:	\$236,784.49
Professional Fundraiser's Fee:	\$113,575.51

TOTAL CHARGED TO CLIENT:

NET AMOUNT TO CLIENT:

\$350,360.00

Recognition of Children of Chi